



### Education

Ph.D. Chemistry  
Birchall Centre for Inorganic and Materials Chemistry,  
Keele University

B.Sc. Biological & Medicinal Chemistry/Neuroscience  
(Dual Honours, 2:1)  
Keele University

### Previous Positions

King Abdullah University of Science & Technology, KSA Director -  
Technology  
Commercialisation, Innovation & Economic Development (2016 -  
2017)

Dhahran Techno Valley  
Company, KSA  
Managing Director  
- Technology Commercialisation (2013 - 2016)

University of Manchester Intellectual Property Ltd, UK Team  
Leader & Technology Licensing Manager (2006-2013)

Environment, Physical Sciences & Applied Mathematics Research  
Institute Office of Research & Enterprise, Keele University, UK  
Business Development Manager (2005 – 2006)

Office of Research & Enterprise, Keele University, UK  
Medici Programme Manager (2005 – 2006)

Medici Fellow - Technology Transfer Officer  
(2004 – 2005)

## Ian Proctor

### Current and recent activities September 2017 - present

World Bank Group - *Senior Innovation Consultant*  
Leading a team to develop and implement innovation and project  
funding programmes across Eastern Europe with university and  
regional economic development partners.

**Sci-Tron Limited** - CEO [www.sci-tron.com](http://www.sci-tron.com)

A University of Manchester spin-out company developing novel

resist materials. Working alongside the academic inventor team to  
establish the company, recruit staff, develop and implement the  
commercial strategy to develop key contacts and implement  
commercial agreements with industry partners, raised £M grant,  
matched and equity funding and implemented appropriate  
commercial strategy with SOP's. Leading investment rounds,  
commercial partnerships and supply agreements with global blue  
chips.

### Bio

Ian has a successful track record of supporting the  
commercialisation of early stage technologies and taking them  
through to a commercial offering, generating funding and  
returning revenues to a range of clients including academic  
institutions, SME's and large corporates through a career working  
at the interface of academia, government and commerce.

Experience in executive roles has allowed him to develop strategic  
planning and delivery capabilities and to provide required  
leadership and management to meet challenging priorities,  
targets and requirements.

Ian was a founder and Managing Director for Dhahran Techno  
Valley Company (DTVC) growing all aspects of the business with  
focus on establishing a technology commercialisation business  
unit and science park management, setting the vision and strategy  
and subsequently building multi-disciplinary teams to facilitate the  
commercialisation of technologies which generate revenues and  
maximise social and economic benefit for Saudi Arabia.

This included developing a number of economic development  
programmes and an early stage investment fund with private and  
public sector partners; leading on a number of proof of concept,  
seed and future investment rounds.

Ian was then recruited to King Abdullah University of Science and  
Technology (KAUST) as Director of Technology Transfer.

Previously, Ian worked at University of Manchester Intellectual  
Property Ltd (UMIP) gaining recognition for designing and  
managing technology based projects from initial research concept  
through to new products and services; delivering a number of  
license agreements with industry which generated economic  
benefits and has led on the set-up and financing of spin-out  
companies, across a number of industry sectors, including the  
medical, advanced materials, energy, oil and gas, and sensors  
sectors, including the design and transfer of new technology  
through service providers to end users.

Ian has held a number of board, steering committee and advisory  
positions; designing and implementing a number of regional and  
national innovation programmes. £MM budget holder and  
establishing and growing teams to implement novel innovation  
and change programmes.

Ian has a BSc (Hons) Biomedical Chemistry and Neuroscience,  
and a PhD in Chemistry from Keele University, UK.