4th Danube Financing Dialogue in Zagreb
23rd and 24th of April 2015

Purpose
The Danube Financing Dialogue is a unique opportunity for project promoters and financing institutions to discuss vital issues related to financing promising projects in the Danube Region. This event also serves as a match-making platform for project promoters with financial needs and financing institutions offering suitable solutions.

Who’s expected?
- Representatives of financial institutions and funding agencies offering, *inter alia*, loans, grants and guarantees
- Project promoters from the Danube Region
- Public actors involved in the EU Strategy for the Danube Region (EUSDR)

Match-making opportunities
1. Face-to-face meetings: Participants can schedule meetings with the partner of interest
2. Match-making session: Small group discussions on project financing issues
3. Project exhibition
4. Informal networking: Lunch and dinner

On behalf of
The European Commission | DG REGIO

Implemented by
Kurt Puchinger | Priority Area 10 Coordinator of the EU Strategy for the Danube Region (EUSDR)

Organisation
Metis GmbH

Hosted by
Ministry of Foreign and European Affairs

With the support of
Croatian National Bank | Ministry of Regional Development and EU Funds | COMPRESS Croatia

Venue
Croatian State Archives
Trg Marka Marulića 21 | 10 000 Zagreb | Croatia
Opening of the 4th Danube Financing Dialogue on 23rd April 2015

Project exhibition

Promising Projects - Financing Options
This year’s Danube Financing Dialogue is all about promising projects. Already the registration phase will be dedicated to pick out the most promising projects which are then to be presented in the inspiring atrium of the Croatian State Archives.

At the project exhibition, the selected project promoters will then be given 5 minutes to convince the audience of the uniqueness and the relevance of their project for the Danube Region.

The participating project promoters, financial institutions, funding agencies and high level public actors will be given the chance to learn more about the projects in an interactive question and answer round.

For those whose interest has been sparked, a networking dinner will allow for further informal discussions.

17:00 Welcome and opening of the project exhibition
   Hrvoje Marušić, Croatian National contact point for the EUSDR and Assistant Minister of Foreign and European Affairs
   Kurt Puchinger, Priority Area 10 Coordinator of the EU Strategy for the Danube Region

17:30 Promising projects in the Danube Region
Promising Projects– Financing Options: Selected project promoters present their unique ideas towards:

# Why is this project important for the Danube Region?
# What is the objective and the innovation?
# What have you done so far?
# Why do you still need for your idea to realize it?

Facilitation: Irena Lukač, Center of Excellence in Finance

19:00 Buffet and networking
**24th April 2015**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>09:00</td>
<td>Registration and welcome coffee</td>
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<tr>
<td>10:00</td>
<td>Welcome&lt;br&gt; Vesna Pusić, Croatian Minister of Foreign and European (tbc)&lt;br&gt; Corina Creţu, European Commission, Directorate General Regional and Urban Policies (tbc)</td>
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<tr>
<td>10:30</td>
<td>How to do the match-making? Getting an overview of what the Danube Financing Dialogue offers to its participants</td>
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<td>10:45</td>
<td>Session 1 I Which financing instruments are offered to project promoters in the Danube Region?&lt;br&gt; Vedrana Jelušić-Kašić, Director of the European Bank for Reconstruction and Development in Croatia&lt;br&gt; Hubert Cottogni, European Investment Fund (tbc)&lt;br&gt; Johann Sollgruber, Acting Head of the Representation of the European Commission in Austria&lt;br&gt; N.N., Western Balkan Investment Framework&lt;br&gt; Chair: Irena Lukač, Center of Excellence in Finance</td>
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<td>12:00</td>
<td>Lunch break</td>
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<td>13:00</td>
<td>Session 2 I Meet and greet: Share your story and know-how&lt;br&gt; Small group discussions between representatives of financial institutions, project promoters and public actors on the topics of&lt;br&gt; - Financial needs and challenges of project promoters in the Danube Region&lt;br&gt; - Access to financial products in the Danube Region&lt;br&gt; - Innovative Financial Instruments&lt;br&gt; Chair: Marlene Hahn, Metis GmbH</td>
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<td>14:30</td>
<td>Session 3 I Challenges and opportunities of financing investment projects in the Danube Region&lt;br&gt; Edina Csanyi, European Investment Bank: How to create and prepare feasible projects?&lt;br&gt; Erhan Türbedar, Regional Cooperation Council (tbc)&lt;br&gt; N.N., Ministry of Regional Development and EU Funds&lt;br&gt; Chair: Marlene Hahn, Metis GmbH</td>
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<td>15:30</td>
<td>Session 4 I Concluding statements and outlook&lt;br&gt; Franz Nauschnigg, Head of European Affairs and International Financial Organizations of the National Bank of Austria&lt;br&gt; N.N., National Bank of Bulgaria (tbc)&lt;br&gt; Kurt Puchinger, Priority Area 10 Coordinator of the EU Strategy for the Danube Region</td>
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<td>16:00</td>
<td>Face-to-face meetings and networking</td>
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